

Janis groupthink 1982 pdf


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victims of groupthink irving l. the invasion and avoidance of groupthink that janis builds his hypothesis and offers suggestions for pre-vention of this often disastrous, small- group phenomenon. victims of groupthink: a psychological study of foreign- policy decisions and fiascoes. " these in- group pressures stem from a tendency in highly cohesive groups to seek concurrence, especially groups subjected. houghton mifflin. " groupthink, " writes janis (1982: 9), " refers to a deterioration of mental efficiency, reality testing, and moral judgment that results from in- group pressures. edition, (new york: houghton mifflin, 1982) groupthink, a term coined by social psychologist irving janis (1972), occurs when a group makes faulty decisions because group pressures lead to a deterioration of " mental efficiency, reality testing, and moral judgment". janis' victims of groupthink

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