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How to change things when change is hard pdf Rating: 4.3 / 5 (4145 votes)

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Change requires that we act differently. In Switch, the Heaths show how everyday peopleemployees and managers, parents and nurseshave united both minds and, as a result, achieved Every iPhone sold serves as counter-evidence The rational mind wants to change something at work; the emotional mind loves the comfort of the existing routine. We believe it is Switch shows that successful changes follow a pattern, a pattern you can use to make the changes that matter to you, whether your interest is in changing the world or changing This tension can doom a change effortbut if it is overcome, change can come quickly. Your brother has gotto stay out of the casino; your employees have got to start booking coach fares. In order to help people change we must determine which area to address. Change requires that we act differently. Ultimately, all change ef forts boildownto the same mission: Canyou getpeople to start behavingin anewway? In Switch, the Heaths show how everyday peopleemployees and managers, parents and Pdf_module_version Ppi Rcs_key Republisher_date Republisher_operator associate-rica-bacatan@ Republisher_time Scanndate Scanner Scanningcenter For anythingto change, someone has to start acting differendy. But people act as they do because one or more of the following is truethey think it is right, they don't want to change orchange is too difficult. But it occurred to us that if people hate change, they have a funny way of showing it. Helping others change is more than simply telling Chip Heath and Dan Heath on Switch: How to Change Things When Change Is Hard "Change is hard." "People hate change." Those were two of the most common quotes we heard when we began to study change. Is it possible to overcome our internal "schizophrenia" about change? How to change things when change



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