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Take it and run with itDownload Veteran investors walk you through the process from start to finish and beyond to help you: Understand how venture capital funds work, and how investors ide to invest Learn effective negotiation tactics based on game theory Delve into the meanings behind the term sheet's economic and control issues Avoid common issues that sink deals at the Pdf_module_version Ppi Rcs_key Republisher_date Republisher_operator associate-louvette-cabusas@ Republisher_time Scandate Scanner Scanningcenter Seed Deals Early Stage Mid and Late Stages ChapterLetters of Intent: The Other Term Sheet Structure of a Deal Asset Deal versus Stock Deal Form of Consideration Assumption of Stock Options Representations, Warranties, and Indemnifi cation Escrow Confi dentiality/Nondisclosure Agreement The book dives deeply into how deals are constructed, why certain terms matter (and others don't), and more importantly, what motivates venture capitalists to propose certain outcomes. You'll see the process of negotiating from the eyes of two seasoned venture capitalists who have overyears of investing experience as VCs, LPs, angels Offers valuable insights into venture capital deal structure and strategies; Brings a level of transparency to a process that is rarely well understood; Whether you're an experienced or aspiring entrepreneur, venture capitalist, or lawyer who partakes in these particular types of deals, you will benefit from the insights found throughout this Anyone interested in startups, entrepreneurship, and angel and venture capital New chapters examine legal and procedural considerations relevant to fundraising, bank debt, equity and convertible debt, how to hire an investment banker to sell a company, Venture Deals explains the inner-workings of the venture capital deal process to entrepreneurs and investors. It explores the different stages of financings, describes the Venture Deals is a self-paced, "learn-by-doing", online course that includes educational videos from diverse investors who provide real and raw advice, knowledge, and insight In Venture Deals, Jason and Brad offer entrepreneurs the gift of their experience and expertise over many years and hundreds of deals. language of venture capital and venture capital financing structures, it is Venture Deals.

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